

VACANCY NOTICE

21-2 Jalan Putra Mahkota 7/7B 47650 Subang Jaya, Selangor, Malaysia Tel: +6012-5227761 Website: <u>www.unitalentcareer.com</u> Email: <u>resume@unitalentcareer.com</u> JTK Licence : JTKSM014

		REF. 01/022023
POSITION	MANAGER, DIGITAL MARKETING	
LOCATION	BRICKFIELDS, KL	
INDUSTRY	EDUCATION	
ТҮРЕ	FULL TIME	

JOB SUMMARY

The role holder is responsible for providing leadership to the marketing team and overseeing the marketing activities across the teams.

Key Duties & Responsibilities:

- Oversees the marketing activities in the team.
- Supervises, develops and provides guidance to the marketing team.
- Manages operations to hit performance metrics for the marketing team.
- Collaborates with the other marketing teams (e.g. content, communications, etc.) to execute the marking strategies and direction set out by the Director, Marketing and Country Director.
- Ensures marketing activities are tailored to the local market and aligned to the organization's overall brand.
- Plans and manages the marketing calendar for the team, and communicates the marking activities to the team.
- Manages multiple marketing projects simultaneously and oversees the marketing campaigns and activities.
- Monitors the progress of marketing campaigns, events, advertisements, etc.
- Oversees the generation of leads from offline and online channels (e.g. paid media, events, organic word of mouth, etc.)
- Monitors the effectiveness of each channel and analyses the data to improve marketing and channel strategies.
- Responsible for lead generation and lead nurturing activities, and a seamless user journey/ experience for potential leads (e.g. clicking an advertisement will lead the user to the Admissions team for follow up, etc.)
- Coordinates market and customer research, and gathers marketing intelligence data.
- Stays abreast of best practices in the industry and competitors' activities.
- Works closely with the Admissions team for lead generation and nurturing.
- Maintain networks and relationships with internal and external partners at the working level to keep abreast of the current business climate and macroeconomic trends.
- Collaborates proactively with Human Resource to continuously increase competency within the marketing team to meet future organisations needs through the development and recruitment of talent.
- Assist the recruitment, selection, orientation, and training of employees in the marketing team.



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JOB REQUIREMENTS

- Possess at least Bachelor's Degree in Marketing, Communications, Digital Media, or a related field.
- At least 5-10 years of experience in digital marketing.